

What Makes a Great Realtor®

BUYING A HOME—ESPECIALLY IN THE MOUNTAINS—IS A BIG DECISION. HAVING THE RIGHT REALTOR® BY YOUR SIDE CAN MAKE ALL THE DIFFERENCE. HERE'S WHAT TO LOOK FOR:

1. Local Market Expertise

A great Realtor® understands the area inside and out. From ski-in/ski-out access to wildfire zones and well water systems, local knowledge ensures smart decisions and fewer surprises.

"I live, work, and play in Summit County, so I bring firsthand insight to every transaction."

2. Excellent Communicator

Home buying is full of moving parts. You want someone who keeps you in the loop, explains the process clearly, and responds quickly when it matters most.

"I believe in consistent, clear communication. I'm available no matter the time of day and I'll never leave you wondering what's next."

3. Creative Problem Solver

Every deal has its bumps. A great agent stays calm, gets creative, and finds solutions that protect your best interests.

"I don't shy away even from the most difficult problems. I'm here to solve problems and make dreams happen — No mountain is too steep."

4. Advocate, Not a Salesperson

A great Realtor® puts people first. It's not about closing a deal—it's about helping you find a place to thrive.

"I don't 'sell real estate.' I support you in creating your best mountain life."

5. Strong Network

From trusted lenders and inspectors to local contractors and title companies, a great agent brings a solid team to the table.

"You don't have to go it alone—I have the resources and connections to make this smooth and successful."



COLDWELL BANKER

**MOUNTAIN
PROPERTIES**

Why Do I Do This?

Life as a Realtor® just fits me. My path began due to a slight obsession with 'all things real estate'. My gritty nature and past work and life experiences prepared me for this career. As a former educator and youth program director, I'm versed in working with diverse populations and catering to the unique needs of individuals which is beneficial when representing all clients, from first time home buyers to seasoned real estate investors. It's special, helping people make big life decisions, like selling a home or staking claim to their own piece of paradise right here in the mountains of Colorado.

I support my clients in their unique missions to live their best mountain life. I am focused on my clients and driven by results. The results that drive me are not the traditional passing of keys at closing, but something much deeper. It's watching my clients turn a house into their home while spending time with friends and family making unforgettable memories in our incredible community. It's knowing that my clients are smiling ear to ear as they take fresh powder turns at an area resort or in the backcountry or that feeling of joy they experience when the wind sweeps through their hair as they explore Lake Dillon by boat or bike. It's all about the mountain lifestyle.

Let's Connect!



Annie Markuson

Realtor® | Coldwell Banker Mountain Properties

📞 970-368-5553 | 651-373-9118

✉️ Annie.Markuson@cbmp.com

🌐 <https://AMarkRealEstate.com>

📍 Summit County, Colorado & Summit's
Surrounding Areas

